

## Lumiplan reorganizes its capital to accelerate its growth with the arrival of InnovaFonds.



**Nantes, July 19, 2023 - InnovaFonds acquires a holding in Lumiplan, the French and European leader in dynamic information solutions for local authorities and their agents.**



This transaction is the first for InnovaFonds' "Partenaire Managers I" flex equity fund, which is investing as a minority shareholder alongside the majority management. It will enable Lumiplan to boost its leadership on the French and European markets, pursue its international growth and fully deploy its strategy around its LumiData and LumiPlay platforms.

Lumiplan offers a wide range of passenger, citizen and tourist information solutions that contribute to **enhancing the attractiveness of local areas**.

With its **comprehensive, high value-added solutions**, the group also supports local authorities in their **digital and ecological transitions**. Lumiplan's solutions, based on technological innovations and the **LumiPlay** and **LumiData** platforms, are an important instrument for influencing behavior, promoting public transport and active mobility, disseminating energy-saving best practices and helping to send out alerts in the event of public risk.

In France, Lumiplan's information solutions reach 20 million people every day.

The Group, founded in 1972 and headquartered in Saint-Herblain in the Loire-Atlantique region of France, employs 270 people, generates sales of €55 million, including around 30% in exports, through its 6 foreign subsidiaries, and is present in over 20 countries.

The "Partenaire Managers I" flex equity fund, InnovaFonds' third investment vertical, invests mainly in mezzanine, with a minority portion in equities. It is deployed nationwide, supporting French SMEs, particularly in new industries.

**Henry Gaillard**, Chairman of Lumiplan, comments: *"We are honored by the confidence shown in us by InnovaFonds and Bpifrance, which confirms the relevance of our vision, our strategy and our business model. The expertise, experience and networks of our new investors will enable the Group to boost its development. We support local authorities and their service providers in their ambition to improve the experience of their users. Our partner customers can then rely on digital information media of unrivalled quality and high value-added data, thanks to our LumiData and LumiPlay platforms."*

**Quentin Ducouret**, Managing Partner of InnovaFonds, comments: *"We are delighted to support Lumiplan's management in its development project with our new "Partenaire Managers I" flex equity fund, which is making its first investment. The group has succeeded in positioning itself as a reference player, with critical mass, reliability and resilience in fast-growing markets"*.

**About InnovaFonds:**

InnovaFonds is an independent management company with more than €350 million under management. It is active in majority, minority and flex transactions, with underwritings of up to €30 million. As an active shareholder alongside management and a true "sparring partner", InnovaFonds is involved in a financial and industrial partnership with a strong business approach. As a responsible and committed investor, InnovaFonds places value creation through growth, in favor of human capital and the energy transition, at the heart of its strategy. InnovaFonds makes its experience and networks available to its investors in order to support organic development projects while promoting external growth operations.



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